

City of Portland, Maine
Finance Committee Meeting

Thursday, June 14th, 2018

5:30 p.m., Room 209

1. Agenda 6-14-18

Documents:

[6337.PDF](#)

2. Finance Committee Meeting Back Up

Documents:

[PD FINANCE COMMITTEE PRESENTATION JUNE 14.PDF](#)
[PORTLAND DOWNTOWN FY19 DEVELOPMENT LETTER.PDF](#)
[PD DRAFT BUDGET FY19_WITH EXPANSION_FINAL.PDF](#)
[PD DRAFT BUDGET FY19_NOEXPANSION_FINAL.PDF](#)
[2017 PORTLAND DOWNTOWN ANNUAL REPORT.PDF](#)

3. Portland Downtown - Actual Cost Of City Service Vs Reimbursement

Documents:

[PORTLAND DOWNTOWN - ACTUAL COST OF CITY SERVICE VS REIMBURSEMENT.PDF](#)

4. Portland Downtown Agreements

Documents:

[MASTER AGREEMENT -FULLY EXCTD AO 6-30-2017.PDF](#)
[SUPPLEMENTAL SERVICES AGREEMENT-FULLY EXCTD AO 6-30-2017.PDF](#)

**City of Portland, Maine
Finance Committee Meeting
Thursday, June 14th, 2018
5:30 p.m., Room 209**

AGENDA

- 1. Introductions**
- 2. Portland Downtown Budget - Follow up from 5/15 Economic Development Committee Meeting (Public Hearing and Vote)**
- 3. Future Meeting Dates Discussion**
 - a. Thursday, June 28th**
 - b. July TBD**

Finance Committee

Portland Downtown FY19

Casey T Gilbert
Executive Director



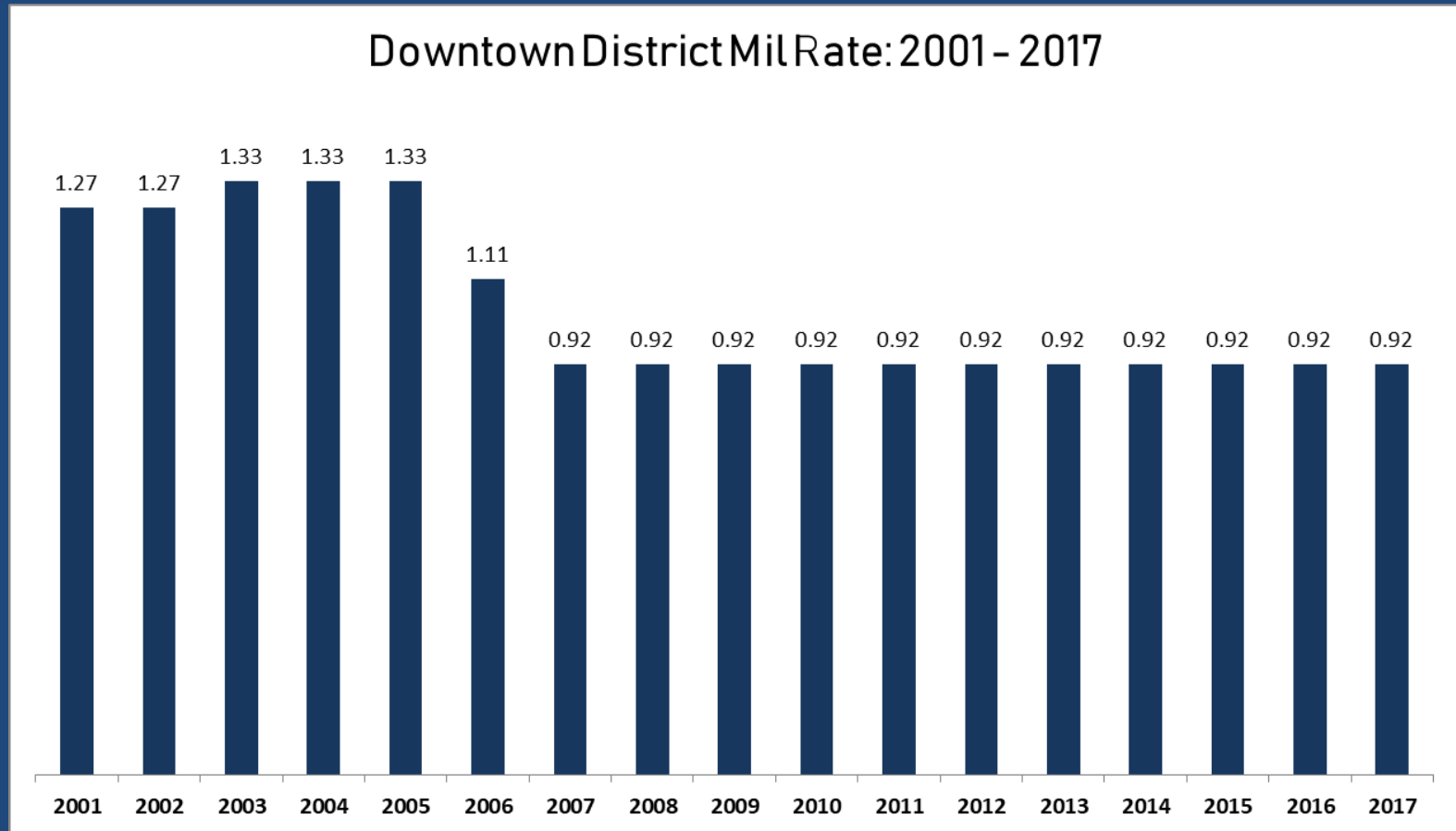
How we're funded

Portland Downtown is funded through a supplemental tax on property owners within the downtown improvement district. Currently, the mil rate for the DID is \$0.92 per \$1,000 of assessed value.

The City of Portland's property tax rate, for comparison, is \$21.65 per \$1,000 of assessed value.



PD mil rate over the years

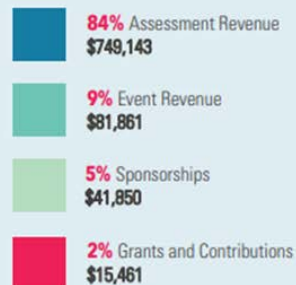
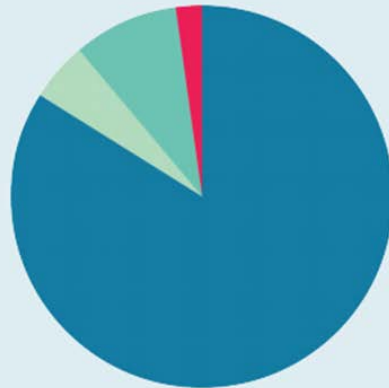


Financial Snapshot

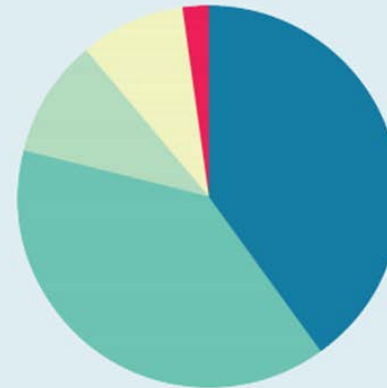
FINANCIALS

For Fiscal Year 2017 (July 1, 2016 - June 30, 2017)

INCOME: \$888,315



EXPENSES: \$888,288



Portland Downtown Staff and Crew

The Portland Downtown annual budget supports 4 full-time administrative staff, 5 full-time and 2 seasonal downtown Public Works staff, and 4 seasonal cadets.



STAFF

Casey Gilbert
Executive Director

Amy Geren
Downtown Experience Liaison

Adam MacDonald
Marketing Coordinator

Taffy Eaton
Office Manager



How we are guided

Our mission, which reflects the purposes as outlined in our articles of incorporation and our bylaws: *Portland Downtown, a 501c4 nonprofit organization, is in the business of maintaining a clean and safe downtown while building and promoting a vibrant business, residential and tourism destination.*

Our 5-Year Strategic Plan, which focuses on four key areas: Vitality, Experience, Growth, and Advocacy.

Master & Supplemental Services Agreements with the City of Portland.



Why an expansion?

- Growth initiative: To explore potential geographic areas for expansion of the downtown district. Note: the last expansion was in 2004. (Council order 158-03/04)
- Board retreat in February of 2017 focused on this initiative and established the Growth Ad-Hoc Committee.
- Growth Ad-Hoc Committee: met weekly, outreach, research, data collection, and drafted a memo. Recommendations put forth to the Board, which were approved.
- Process and outreach: Portland Downtown held two public meetings and also presented at the City of Portland's Economic Development Committee. Notices were sent to property owners via post mail. City Councilors were informed through email and one-on-one meetings.
- City staff involvement: Economic Development Department, Department of Public Works, City Tax Assessor, GIS Department, Waterfront Coordinator, Finance Department, Corporation Counsel, and the City Manager.



Why a mil rate increase?

Portland Downtown operates at a net zero budget and has a fiscally conservative Board.

For FY19, we have been presented with contract increases for: Supplemental Services, Graffiti Busters, the downtown Cadet Program, and Pandora's Winter Lights. Additionally, administrative costs, such as healthcare, and operations costs, such as rent, are also increasing.

Real estate valuations are not increasing at the same rate as organizational expenses.

If there is a revaluation in future years, it is possible that the mil rate would be reduced.

Portland Downtown's mil rate fluctuated every year, until the recession, when it flatlined.

In order to achieve our mission, we must remain fiscally healthy.



Increase examples

Expense	FY18 Actual	FY19 Budget	% increase
Graffiti Busters	\$14,000	\$18,000	28%
Health Insurance	\$33,000	\$27,000	22%
Cadet program	\$25,000	\$31,000	24%
Pandora's Winter Lights	\$41,000	\$48,000	17%
Rent	\$18,800	\$18,100	3%
Supplemental Services Agreement	\$359,000	\$364,000	2%



Thank You





May 23, 2018

To City Manager Jennings, City Councilors, and Mayor Strimling:

On behalf of the Portland Downtown Board of Directors, we are pleased to present to you our development letter for fiscal year 2019. Each year, we enter into a partnership with the City of Portland that is bound by two agreements: a Master Contract and Supplemental Services Agreement. Since these enhanced services are in addition to what the City provides for Baseline Services, downtown property owners collectively leverage a supplemental tax, which provides funding for the additional public works operations, programs, and services of Portland Downtown, a 501(c)4 nonprofit organization. The mission of Portland Downtown is to ensure that downtown is clean, safe, and vibrant. This is a mighty task, which cannot be achieved by one organization, but requires the cooperation and collaboration with not only the City of Portland, but with other partner organizations, which include the Portland Police Department, Learning Works, the Milestone Foundation, Amistad, and Visit Portland – to name a few.

Portland Downtown was established in 1992 and has spent the past 25 years working towards establishing programs and services that are in line with our mission and provide value to our stakeholders. Over the past three years, we have focused on executing initiatives in our five-year strategic plan, which include four focus areas: Vitality, Experience, Growth, and Advocacy. We have also increased our staff to add a full-time Marketing and Communications Coordinator and a Downtown Experience Liaison. Our Marketing & Communications Coordinator, Adam MacDonald, helped to see us through our rebranding – from Portland’s Downtown District, to Portland Downtown – and to amplify our mission and impact. Our Downtown Experience Liaison, Amy Geren, has brought a data-savvy approach to our programs – establishing data collection tools and metrics for success to evaluate the Supplemental Services that are provided over and above what the City would traditionally provide. For example, because of Amy’s Supplemental Services Agreement tracker, we know that our Downtown Public Works crew spent 2,848 hours on litter patrol, collection, and disposal, while our Downtown Police Cadets had 649 business visits and 275 Special Attention (SA) checks in 2017. Our small but mighty staff is working 24/7 to ensure that all who live, work, visit, and own property in the downtown district receive value from our programs and see Portland Downtown as their advocate.

Advocacy was an area that our Board found most rewarding – delivering three letters in two years to the City of Portland on the following issues: Sound, Parking & Transportation, and Panhandling. Our advocacy issues were vetted through our organizational Advocacy Policy, to ensure that they met the criteria for further

exploration. Once approved by the Board, Ad-Hoc Committees were established to convene public forums, research best practices, and to find feasible recommendations and solutions that we could get behind and work with the City on together. As a result, the Sound Oversight Committee was reinvigorated and meets monthly with public comment, the sound ordinance is under review by city staff, and recommendations for changes will be brought to the Health & Human Services Committee. With regard to parking and transportation, Portland Downtown partnered financially with the City of Portland on both a Parking Study and a Multi-Modal Transportation Marketing Campaign. The Panhandling Ad-Hoc Committee compassionately focused on addressing the greatest needs in downtown, which are issues around safety, homelessness, poverty, and social service need. As a result of the findings of the committee, combined with data collected through the Downtown Police Cadet program, Portland Downtown developed a Peer Outreach Worker (POW) Program in partnership with Amistad and was awarded a Community Development Block Grant for FY19. We also hosted, in partnership with Preble Street and Homeless Voices for Justice a two-part workshop, called "Cultivating Compassion: A Workshop on Homelessness". The workshop was promoted as "A workshop for the business community to explore the causes & impacts of homelessness and how we can work together to effect change through advocacy in action." Portland Public Library graciously hosted the workshop and Portland Buy Local, the Portland Community Chamber of Commerce, and Visit Portland were event partners. Finally, Portland Downtown created a "Helpful Community Resources" rack card, to help identify local organizations that provide food, shelter, and other resources, as well as quick links to the Police Non-Emergency number, the HOME Team, and the POW Program. Our Board of Directors takes their role in advocacy seriously, understands fully that we must be part of the solution, and is willing to continually work towards better outcomes for all - in order to support a thriving, economically healthy downtown.

With 25 years of history and three intense years of strategic advocacy and partnerships behind us, we now turn to the final two years of our current 5-year strategic plan. Realizing that the definition of downtown is changing and expanding and that the demands on our organization are also growing, our Board established a Growth Ad-Hoc Committee to explore the possibilities of district expansion and to evaluate our organizational capacity. What the committee discovered, was a demand for our supplemental services in an area adjacent to downtown, which was also experiencing new commercial development and where Baseline Services have not been enough. Through a data driven process, which included weekly meetings, walking the District and adjacent areas, public outreach, and numerous meetings with our property owners,

adjacent property owners, city staff and councilors, the committee put forth a recommendation for a conservative expansion of the district. The recommendation was approved by our Board of Directors and received unanimous support from the Economic Development Committee. Members of the Economic Development Committee encouraged Portland Downtown to consider further geographic expansions in future, and our Board will make that a priority for consideration as we embark on our next strategic planning process in the next 12-18 months. Council will be asked to vote on the proposed expansion in June, in addition to renewing our Master and Supplemental Services contracts, with a budget to support implementation of programs and services to a level of quality that our stakeholders have come to expect.

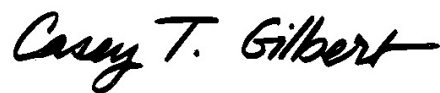
In the coming years, our organization wants to further improve upon the implementation of our Supplemental Services, our internal operations, and on our communication and outreach to stakeholders. In FY19, the Board will establish a Finance Committee and will work closely with the Marketing & Events Committee to find ways that we can improve communications about the implementation of our vital programs and Supplemental Services, in addition to our beloved community events, such as the Tree Lighting in Monument Square, Merry Madness, Downtown Worker Appreciation Day and Summer Kick-Off Weekend.

Portland Downtown, which is self-governed by the very individuals and organizations that provide its annual operating budget, takes its mission seriously and aims every year to develop a fiscally-conservative budget, which will provide the greatest return on investment to its stakeholders and the broader community. Continuous improvement, with a mission-driven approach is how our Board of Directors sees their role in the management and oversight of Portland Downtown. The volunteer Board, full-time staff, program staff, and organizational volunteers all believe that a vibrant downtown translates to a sustainable, successful, livable city. We look forward to continuing our well-established, mutually beneficial partnership with the City of Portland and eagerly embark on our next fiscal year, ready to provide a continued, enhanced value to a clean, safe, and vibrant downtown.

All the best,

A stylized, handwritten signature in black ink, appearing to read 'Kim Volk'.

Kim Volk
Chair, Board of Directors

A handwritten signature in black ink that reads 'Casey T. Gilbert'.

Casey Gilbert
Executive Director

PORTLAND DOWNTOWN DRAFT BUDGET FY19 WITH EXPANSION

Current mil rate	0.92
Proposed new mil rate (with expansion)	1.03

FY19

INCOME

ASSESSMENT INCOME	\$	962,162
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EVENT INCOME

LIGHT UP YOUR HOLIDAYS

TREE LIGHTING SPONSORSHIPS	\$	8,000
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WINDOW DISPLAY CONTEST SPONSOR	\$	500
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HORSE + WAGON RIDE SPONSORSHIPS	\$	6,000
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SHOP FOR A CAUSE SPONSORSHIP	\$	1,500
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MERRY MADNESS TICKET SALES	\$	17,500
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MERRY MADNESS SPONSORSHIP	\$	5,000
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Total Light Up Your Holidays	\$	38,500
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POLICE AWARDS BANQUET	\$	5,000
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DOWNTOWN WORKER APPRECIATION DAY	\$	3,000
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SUMMER KICK OFF WEEKEND

SQUARE HOP SPONSORSHIP	\$	2,000
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OPF SPONSORSHIPS	\$	2,500
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OPF INCOME	\$	47,500
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Total Summer Kick Off Weekend	\$	52,000
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Total EVENT INCOME	\$	98,500
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DIRECTORY PARTNERSHIP/CONTRIBUTION	\$	5,000
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GRANT INCOME	\$	5,000
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CONTRIBUTIONS INCOME	\$	1,000
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PARK & WORK INCOME	\$	1,000
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Total Income	\$	1,072,662
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Expense**CLEAN INITIATIVES**

SUPPLEMENTAL SERVICES CONTRACT	\$	380,000
DID TAX POSTAGE & COLLECTION FEES	\$	5,000
REPAIRS & IMPROVEMENTS	\$	15,000
Total Clean Initiatives	\$	400,000

EMPLOYEE COSTS

PAYROLL	\$	250,000
HEALTH & DENTAL	\$	30,000
LIFE & DISABILITY INSURANCE	\$	3,500
PAYROLL PROCESSING FEE	\$	1,200
PAYROLL TAX EXPENSE	\$	17,500
EMPLOYEE PARKING & BUS	\$	5,000
SIMPLE IRA MATCH	\$	4,000
Total Employee Costs	\$	311,200

PROGRAMS & PARTNERSHIPS

WINTER LIGHTS/PANDORA LACASSE	\$	57,500
VISITOR INFORMATION BOOTH/VISIT PORTAND	\$	10,000
POLICE CADET PROGRAM EXPENSE	\$	32,500
LEARNING WORKS	\$	14,000
MILESTONE HOMETEAM	\$	6,500
Total Programs & Partnerships	\$	120,500

RENT & UTILITIES

RENT	\$	20,000
CAM CHARGES	\$	10,200
TAXES- PERSONAL PROPERTY	\$	900
ELECTRIC	\$	1,700
GAS	\$	1,500
TELEPHONE & INTERNET	\$	4,000
Total Rent & Utilities	\$	38,300

OPERATIONS

BANK SERVICE CHARGES	\$	100
CLEANING	\$	4,000
COPIER	\$	3,000

IT SUPPORT	\$	1,250
MEMBERSHIPS, DUES & SUBSCRIPTIONS	\$	4,000
EQUIPMENT EXPENSE	\$	3,500
POSTAGE	\$	4,500
SUPPLIES	\$	3,000
WEBSITE HOSTING + DEVELOPMENT	\$	1,250
SUBCONTRACTORS	\$	3,500
MISCELLANEOUS EXPENSE	\$	2,000
RESERVE FUND	\$	15,000
Total Operations	\$	45,100

MARKETING

GENERAL MARKETING	\$	25,000
DIRECTORY DISTRIBUTION	\$	5,000
SPONSORSHIPS/PARTNERSHIPS	\$	3,000
Total Marketing	\$	33,000

INSURANCE

DIRECTORS & OFFICERS	\$	650
GENERAL/EVENTS/LIQUOR	\$	6,000
WORKERS COMPENSATION	\$	1,100
Total Insurance	\$	7,750

PROFESSIONAL FEES

ACCOUNTING	\$	3,500
ANNUAL ELECTIONS	\$	2,500
LEGAL	\$	4,000
Total Professional Fees	\$	10,000

ORGANIZATIONAL ACTIVITIES

STAKEHOLDER + VOLUNTEER APPRECIATION	\$	2,000
MEETINGS	\$	2,000
PROFESSIONAL DEVELOPMENT	\$	6,500
Total Organizational Activities	\$	10,500

EVENTS

LIGHT UP YOUR HOLIDAYS

LUYH GENERAL MARKETING	\$	5,000
TREE LIGHTING: MARKETING	\$	5,000
TREE LIGHTING: PERFORMERS & SOUND	\$	4,000
TREE LIGHTING: SECURITY	\$	1,500
TREE LIGHTING: STAGE	\$	2,000
TREE LIGHTING EVENT MANAGEMENT	\$	1,000
RETAIL EVENTS	\$	1,500
WAGON RIDES	\$	7,500
MERRY MADNESS: MARKETING	\$	2,000
MERRY MADNESS: EVENT	\$	13,500
MERRY MADNESS EVENTBRITE FEES	\$	2,000
MERRY MADNESS: EVENT MANAGEMENT	\$	1,200
TOY FUND DONATION	\$	1,200

Total Light Up Your Holidays	\$	47,400
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POLICE AWARDS BREAKFAST	\$	4,250
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DOWNTOWN WORKER APPRECIATION DAY	\$	2,500
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SUMMER KICK OFF WEEKEND

SQUARE HOP ENTERTAINMENT	\$	2,000
SQUARE HOP MARKETING	\$	1,000
OPF MARKETING	\$	5,000
OPF PERMITS	\$	10,000
OPF SECURITY	\$	3,000
OPF ELECTRICIAN	\$	7,000
OPF EVENTBRITE FEES	\$	3,500
OPF EVENTS MANAGER	\$	6,000
OPF MISC (golf carts, etc)	\$	3,500

Total Summer Kick Off Weekend	\$	41,000
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TOTAL EVENTS	\$	95,150
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PARK AND WORK	\$	1,000
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TOTAL EXPENSE	\$	1,072,500
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NET INCOME (LOSS)	\$	162
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PORTLAND DOWNTOWN DRAFT BUDGET FY19

NO EXPANSION

Current mil rate	0.92
Proposed new mil rate (current district)	1.11

FY19

INCOME

ASSESSMENT INCOME	\$	932,702
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EVENT INCOME

LIGHT UP YOUR HOLIDAYS

TREE LIGHTING SPONSORSHIPS	\$	7,500
WINDOW DISPLAY CONTEST SPONSOR	\$	500
HORSE + WAGON RIDE SPONSORSHIPS	\$	5,000
SHOP FOR A CAUSE SPONSORSHIP	\$	1,500
MERRY MADNESS TICKET SALES	\$	16,500
MERRY MADNESS SPONSORSHIP	\$	5,000

Total Light Up Your Holidays	\$	36,000
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POLICE AWARDS BANQUET	\$	5,000
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DOWNTOWN WORKER APPRECIATION DAY	\$	3,000
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SUMMER KICK OFF WEEKEND

SQUARE HOP SPONSORSHIP	\$	2,000
OPF SPONSORSHIPS	\$	2,500
OPF INCOME	\$	47,500
Total Summer Kick Off Weekend	\$	52,000

Total EVENT INCOME	\$	96,000
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DIRECTORY PARTNERSHIP/CONTRIBUTION	\$	5,000
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GRANT INCOME	\$	5,000
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CONTRIBUTIONS INCOME	\$	1,000
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PARK & WORK INCOME	\$	1,000
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Total Income	\$	1,040,702
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Expense**CLEAN INITIATIVES**

SUPPLEMENTAL SERVICES CONTRACT	\$	363,000
DID TAX POSTAGE & COLLECTION FEES	\$	5,000
REPAIRS & IMPROVEMENTS	\$	15,000
Total Clean Initiatives	\$	383,000

EMPLOYEE COSTS

PAYROLL	\$	250,000
HEALTH & DENTAL	\$	30,000
LIFE & DISABILITY INSURANCE	\$	3,500
PAYROLL PROCESSING FEE	\$	1,200
PAYROLL TAX EXPENSE	\$	17,500
EMPLOYEE PARKING & BUS	\$	5,000
SIMPLE IRA MATCH	\$	4,000
Total Employee Costs	\$	311,200

PROGRAMS & PARTNERSHIPS

WINTER LIGHTS/PANDORA LACASSE	\$	48,000
VISITOR INFORMATION BOOTH/VISIT PORTLAND	\$	10,000
POLICE CADET PROGRAM EXPENSE	\$	32,500
LEARNING WORKS	\$	14,000
MILESTONE HOMETEAM	\$	6,500
Total Programs & Partnerships	\$	111,000

RENT & UTILITIES

RENT	\$	20,000
CAM CHARGES	\$	10,200
TAXES- PERSONAL PROPERTY	\$	900
ELECTRIC	\$	1,700
GAS	\$	1,500
TELEPHONE & INTERNET	\$	4,000
Total Rent & Utilities	\$	38,300

OPERATIONS

BANK SERVICE CHARGES	\$	100
CLEANING	\$	4,000
COPIER	\$	3,000

IT SUPPORT	\$	1,250
MEMBERSHIPS, DUES & SUBSCRIPTIONS	\$	4,000
EQUIPMENT EXPENSE	\$	3,500
POSTAGE	\$	4,500
SUPPLIES	\$	3,000
WEBSITE HOSTING + DEVELOPMENT	\$	1,250
SUBCONTRACTORS	\$	3,500
MISCELLANEOUS EXPENSE	\$	2,000
RESERVE FUND	\$	15,000
Total Operations	\$	45,100

MARKETING

GENERAL MARKETING	\$	20,000
DIRECTORY DISTRIBUTION	\$	5,000
SPONSORSHIPS/PARTNERSHIPS	\$	3,000
Total Marketing	\$	28,000

INSURANCE

DIRECTORS & OFFICERS	\$	650
GENERAL/EVENTS/LIQUOR	\$	6,000
WORKERS COMPENSATION	\$	1,100
Total Insurance	\$	7,750

PROFESSIONAL FEES

ACCOUNTING	\$	3,500
ANNUAL ELECTIONS	\$	2,500
LEGAL	\$	4,000
Total Professional Fees	\$	10,000

ORGANIZATIONAL ACTIVITIES

STAKEHOLDER + VOLUNTEER APPRECIATION	\$	2,000
MEETINGS	\$	2,000
PROFESSIONAL DEVELOPMENT	\$	6,000
Total Organizational Activities	\$	10,000

EVENTS

LIGHT UP YOUR HOLIDAYS

LUYH GENERAL MARKETING	\$	5,000
TREE LIGHTING: MARKETING	\$	5,000
TREE LIGHTING: PERFORMERS & SOUND	\$	4,000
TREE LIGHTING: SECURITY	\$	1,500
TREE LIGHTING: STAGE	\$	2,000
TREE LIGHTING EVENT MANAGEMENT	\$	1,000
RETAIL EVENTS	\$	1,500
WAGON RIDES	\$	7,500
MERRY MADNESS: MARKETING	\$	2,000
MERRY MADNESS: EVENT	\$	13,500
MERRY MADNESS EVENTBRITE FEES	\$	2,000
MERRY MADNESS: EVENT MANAGEMENT	\$	1,200
TOY FUND DONATION	\$	1,200

Total Light Up Your Holidays	\$	47,400
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POLICE AWARDS BREAKFAST	\$	4,250
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DOWNTOWN WORKER APPRECIATION DAY	\$	2,500
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SUMMER KICK OFF WEEKEND

SQUARE HOP ENTERTAINMENT	\$	2,000
SQUARE HOP MARKETING	\$	1,000
OPF MARKETING	\$	5,000
OPF PERMITS	\$	10,000
OPF SECURITY	\$	3,000
OPF ELECTRICIAN	\$	7,000
OPF EVENTBRITE FEES	\$	3,500
OPF EVENTS MANAGER	\$	6,000
OPF MISC (golf carts, etc)	\$	3,500

Total Summer Kick Off Weekend	\$	41,000
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TOTAL EVENTS	\$	95,150
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PARK AND WORK	\$	1,000
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TOTAL EXPENSE	\$	1,040,500
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NET INCOME (LOSS)	\$	202
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2017

ANNUAL REPORT



EST. 1633
PORTLAND
DOWNTOWN

DEAR DOWNTOWN STAKEHOLDER

Portland Downtown's mission is to maintain a clean, safe, and vibrant downtown. We achieve this through a supplemental tax, which is paid by property owners in the downtown district. The collective and collaborative nature of the Business Improvement District (BID) creates a multiplier effect, thus amplifying what we are able to deliver to the community. Our five year strategic plan allows us to approach the delivery of our programs, services, and events in a way that is intentional and grounded in accountability and transparency.

Established in 1992, we have 25 years of experience upon which we have built each year. A hallmark of our success is the outstanding relationship that we have with the City of Portland. As well, we look to the City Council each year to renew its faith in our organization and our contribution to the community.

Fiscal year 2017 was one of achievements and accolades. Portland Downtown received several awards, including: an award from the International Downtown Association for 'Busting Graffiti Downtown,' which highlighted our partnership with LearningWorks; Portland Buy Local's Indie Biz Awards dubbed Portland Downtown the "Portland Ambassador," and we humbly received the designation of "Psychologically Healthy Workplace" from the Maine Psychological Association. The board and staff were honored and humbled to be recognized for our efforts as change-makers and exemplars of best practices among our colleagues.

With expanded visibility and engagement comes increased communication and feedback. As a result, we heard from many constituents about their frustrations with issues such as sound, parking, and panhandling. Portland Downtown fully embraced the opportunity to have thoughtful conversations with our stakeholders and to conduct research, which enabled us to develop viable solutions. Our advocacy work has resulted in positive outcomes and partnerships, and we look forward to following through on all of the recommendations in the coming years.

Portland Downtown understands the complexities of a vibrant and growing urban core. As such, we prioritize our budget, above and beyond our Supplemental Services Agreement, to keep downtown clean, safe, and vibrant.

Our financial support of the Downtown Cadet Program, in partnership with the City of Portland's Police Department, and our annual contribution to Milestone Foundation's HOME Team Program ensures that there is outreach to our most vulnerable citizens. Through our Shop For A Cause event, we raise thousands every year for local social service agencies, such as Preble Street and Amistad. Yes, we not only 'talk the talk,' but we 'walk the walk' – and it is reflected in our annual budget. We use every dollar thoughtfully, knowing that our mission remains focused in the heart of Portland, our downtown, but that our impact translates beyond geographic boundaries.

With another fiscal year coming to a close, and FY19 just around the corner, our board eagerly anticipates another year of opportunities and possibilities to make downtown even more vibrant – through continued partnerships, collaborations, and conversations. We welcome you to join us – as a committee or board member, sponsor, volunteer, or advocate. Our impact is greater with your support – and for that, we are so grateful.



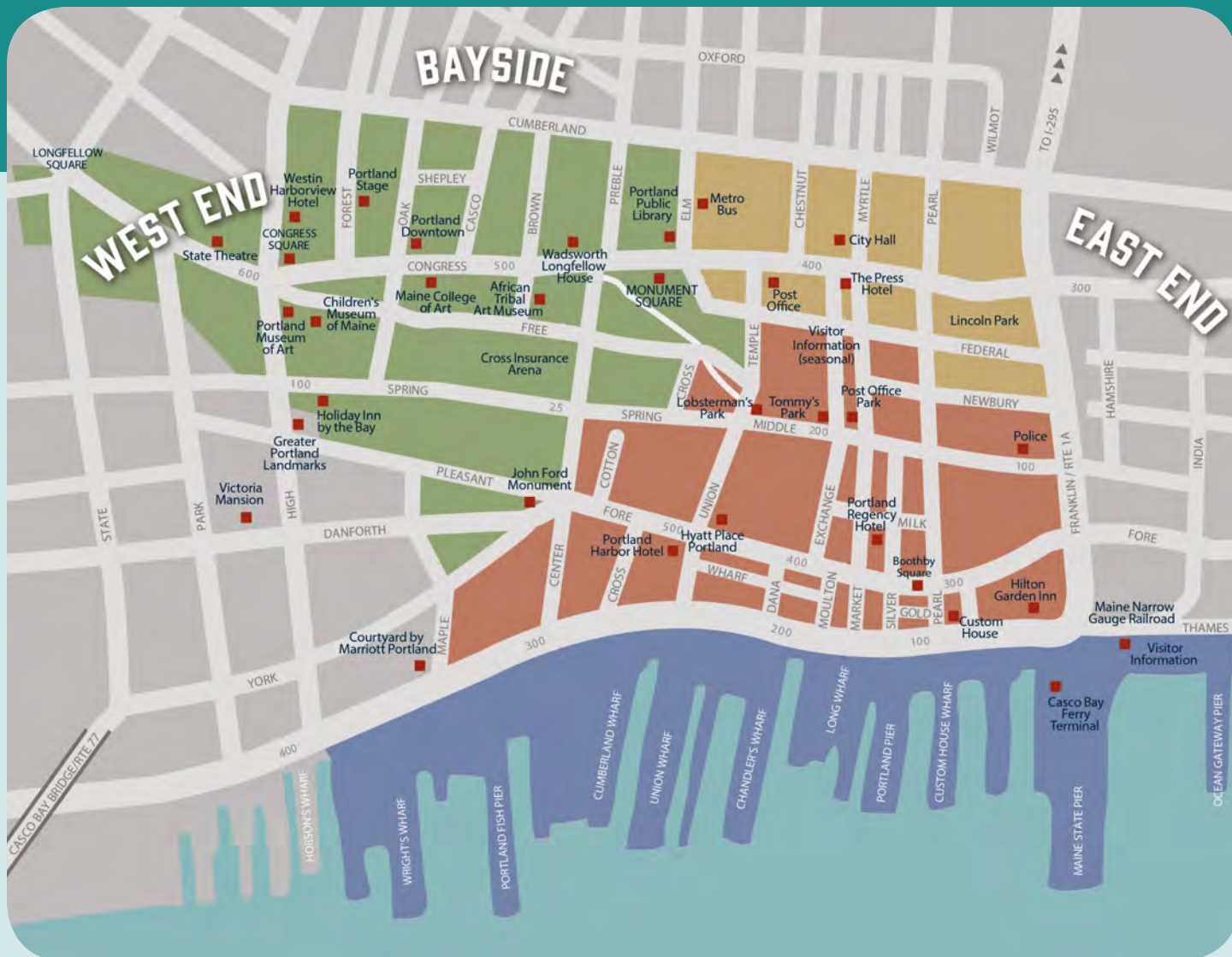
Casey T. Gilbert

Casey Gilbert
Executive Director



KM

Kimberly Volk
Board Chair



OUR MISSION

Portland Downtown is in the business of maintaining a clean and safe downtown while building and promoting a vibrant business, residential, and tourism destination.

HOW WE'RE FUNDED

Portland Downtown is a 501c4 nonprofit Business Improvement District (BID). We are funded through a tax assessment paid by property owners within the downtown district. In addition, many of our community events are made possible thanks to the support of generous sponsors.

CONNECT WITH US

Portland Downtown
549 Congress Street
Portland, ME 04101
207.772.6828



portlandmaine.com

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CLEAN & SAFE

Keeping our downtown clean and safe 365 days a year



DOWNTOWN PUBLIC WORKS CREW

Portland Downtown contracts with the City of Portland's Public Works Department to bring enhanced cleaning and beautification services to the downtown district. Thanks to our designated downtown Public Works crew, our streets, sidewalks, and public spaces receive special care & attention year-round. Our services include:

- Litter removal
- De-icing of sidewalks
- Snow removal
- Weed control
- Plant watering
- Leaf removal
- Graffiti removal from city property
- Poster board maintenance
- Sidewalk maintenance
- Holiday decorations



GRAFFITI BUSTERS PROGRAM

Portland Downtown teams up with a fellow nonprofit, LearningWorks, to make sure graffiti is removed as quickly as possible. Through LearningWorks' Service Works program, youth needing to complete community service hours learn valuable property maintenance skills while making positive connections in their community. During the 2017 season, 15 Service Works participants:

- Completed 76 graffiti-busting projects;
- Removed 6,970 square feet of graffiti;
- Removed 1,398 tags; and
- Served 77 hours.



DOWNTOWN CADET PROGRAM

To provide safety services for its property and business owner constituents, Portland Downtown co-manages the Downtown Cadet program with the Portland Police Department. In addition to patrolling the downtown area, cadet duties include talking to business owners, engaging with the public at events, and connecting with local homeless outreach teams to resolve issues of loitering, panhandling, and public substance use. During the 2017 season, the cadets:

- Made 649 business visits;
- Provided 275 special attention checks;
- Warned for 399 ordinance violations; and
- Participated in community engagement opportunities.



GREEN + CLEAN INITIATIVES

Portland Downtown built two organizational relationships to “green” and “clean” its event programming in 2017:

- Through its partnership with Maine Green Power, Pandora’s Winter Lights and the Old Port Festival music stages were powered with 100% green energy from renewable energy credits.
- Through its partnership with the City of Portland’s Tobacco Prevention Program, the Old Port Festival was declared Smoke and Tobacco Free.

A MODEL FOR OTHER DOWNTOWNS

Portland Downtown’s Clean & Safe programs received two awards from the International Downtown Association (IDA):

- 2016 Award of Excellence for our Downtown Cadet program
- 2017 Merit Award for our Graffiti Busters program

These accolades position Portland Downtown as a leader and innovator in downtown leadership and management — and put Portland, Maine front and center in a worldwide dialogue about what it means to be a great city.



By the numbers

8,000

Hours Clocked By
Downtown Public Works Crew

6,970

Square Feet of Graffiti Removed

100%

Green Energy for Old Port Festival

399

Ordinance Violation Warnings
Given By Cadets

MARKETING & EVENTS

Showcasing our vibrant, beautiful, bustling downtown



DOWNTOWN DIRECTORY & WALKING TOUR BROCHURES

Our annual Downtown Directory is the go-to resource for all things Portland. It features a handy map and over 600 business listings for Eats & Drinks, Shops, Hotels, Museums & Galleries, Professional Services, and more. 160,000 copies are distributed to businesses and households throughout Maine and beyond — making it an indispensable guidebook for residents and visitors.

New this year: Our Self-Guided Walking Tour Brochures offer a free, fun way to explore downtown on foot. With themes ranging from Kids Fun and Hidden Public Spaces to Architectural Wonders and Historic Pubs & Shops, there's a tour to suit every age and interest! Digital copies are available at portlandmaine.com.



PANDORA'S WINTER LIGHTS

Our downtown is lit up with brilliant colors all winter long, thanks to a partnership between Portland Downtown and visionary artist Pandora LaCasse. Congress Street, Commercial Street, and three iconic downtown parks — Longfellow Square, Tommy's Park and Boothby Square — are illuminated by a kaleidoscope of fantastical colors & shapes each year, bringing radiance, warmth, and magic to cold winter nights. These dazzling displays wow residents and visitors alike and have become a true signature of downtown Portland during the winter months.

Fun Fact: 24 light forms are wrapped with 200 sets of lights to create the sculptural display in Boothby Square (left).



STREET BANNERS

Explore. Connect. Taste. Create. Inspire. These are just a few of the evocative action words you'll find on our bold street banners along Congress and Free Streets. The eye-catching images celebrate the people and places that make our downtown an incredible place to live, work, and play.

Fun Fact: There are 60 banners total and many of the images feature local nonprofits and cultural organizations including The Telling Room, LearningWorks, and Portland Symphony Orchestra.



Old Port Festival

YEAR-ROUND COMMUNITY EVENTS

Throughout the year, Portland Downtown produces an exciting array of community events for all to enjoy. They include:

Downtown Worker Appreciation Day – Co-hosted by Portland Downtown and Portland Buy Local, this feel-good event is our way of saying “thank you” to Portland’s diverse and dynamic workforce. On event day in May, our 1200 attendees enjoy complimentary coffee, breakfast treats, spring flowers, raffle prizes, and more.

Summer Kickoff Weekend – The second weekend in June is filled with fun for the whole family. A new event – Square Hop – kicks off the weekend on Friday night with free outdoor shows in four of our downtown parks. The festivities continue Saturday with two beloved events: Shop For A Cause Day and Walk the Working Waterfront. Sunday’s Old Port Festival wraps up the weekend in spectacular fashion – drawing a crowd of 40,000 for a celebration of music, art, and community.

Light Up Your Holidays – Our Tree Lighting in Monument Square officially marks the beginning of the busy holiday season downtown. Then it’s four weeks of fun with a full slate of events including Shop For A Cause Day, Elfternoon Lunchtime Shopping, Horse & Wagon Rides, the Holiday Window Display Contest, and everyone’s favorite late-night shopping extravaganza: Merry Madness.

Police Awards Breakfast – Each February, Portland Downtown partners with the Portland Police Department to host this inspiring event. During the ceremony awards are presented to local citizens and police officers for their outstanding contributions to making Portland a safe community to live and work.

By the numbers

\$8,000

Raised for Milestone Recovery through
Shop For A Cause Day

16,774

Email Subscribers (up 10%)

33,326

Facebook Followers (up 8%)

4,300

Instagram Followers (up 26%)

109,250

Average Website Visitors Per Month

ADVOCACY

Our collective voice is our greatest strength

Portland Downtown often serves as the voice of our downtown stakeholders and – over the past two years – we presented three advocacy letters to City Hall. The letters outlined our recommendations in three “hot button” areas: Parking & Transportation, Panhandling, and Sound. As a result, we were able to accomplish the following:

PARKING & TRANSPORTATION

- Partnered with the City of Portland to co-fund a parking study. The goal of the parking study was to gather data on current supply and demand for on-street and garage parking in downtown and to identify recommendations to reduce congestion and better manage the supply.
- Partnered with the City of Portland, Greater Portland METRO, NNEPRA, and Bicycle Coalition of Maine on a multi-modal transportation marketing campaign. The goal of the campaign is to educate target audiences about the range and availability of various modes of transportation in Portland.

PANHANDLING

- Promoted the City’s Portland Opportunity Crew pilot program and advocated for the program’s expansion.
- Funded the annual Downtown Cadet program, which adds four full-time police cadets to the downtown district May through October. Cadets enforce local ordinances and make contact with local businesses – and Portland Downtown tracks and evaluates data for the program.

SOUND

- Successfully advocated for regular meetings of the City’s Sound Oversight Committee and to allow public comment at the meetings. The goal of the committee is to mediate issues around sound complaints.
- Successfully advocated for the City of Portland to install sound monitors in downtown to collect sound data, which will inform possible changes to the city’s sound ordinance.



Be a part of the conversation

Passionate about an issue affecting downtown? Our monthly committee meetings offer an opportunity to bring your concerns, ideas, and solutions to the table. Join us!

Merchant Committee

Meets the first Thursday of each month at 8:30am (odd months at the Westin, even months at Bull Feeney’s).

Clean & Safe Committee

Meets the second Thursday of each month at 1:00pm at the Portland Downtown office.

Parking & Transportation Committee

Meets the fourth Wednesday of each month at 9:00am at the Portland Downtown office.

Nightlife Oversight Committee (NLOC)

Meets the third Tuesday of each month at 3:30pm at the Portland Downtown office.

Marketing & Events Committee

Meets the first Thursday of each month at 3:30pm at the Portland Downtown office.

For more information – and to sign up for meeting notifications – visit portlandmaine.com.

PARTNERSHIPS

Collaborating to create positive change

A clean, safe, and vibrant downtown is created through collaboration, creativity, and hard work. That's why Portland Downtown works hand-in-hand with hundreds of community partners year-round – ranging from nonprofit organizations, social service agencies, retail businesses, municipal leaders, and many more. It is through these valued partnerships that our organization is able to deliver programs, events, and services that truly create positive change.

With gratitude, we'd like to recognize the many partners and sponsors who supported Portland Downtown in FY 2017. These collaborations continue to grow and evolve each year – making our downtown an amazing place to live, do business, visit, learn, and create.

PROGRAM PARTNERS

City of Portland's Police Department: Co-management of our award-winning Summer Cadet program

Visit Portland: Co-management of our Visitor Information Booth in Tommy's Park

LearningWorks: Partnership on our award-winning Graffiti Busters program

Milestone's HOME Team: Partnership to provide outreach, support, and services to our most vulnerable populations

Pandora LaCasse: Artistic collaboration to bring light and vibrant color to downtown during the winter months

Maine Green Power: Partnership to provide renewable energy for special events including the Old Port Festival

City of Portland's Tobacco Prevention Program: Collaboration to make special events smoke and tobacco free

Portland Buy Local: Our co-host for Downtown Worker Appreciation Day

Portland Press Herald: Our publication partner for the annual Downtown Directory



EVENT SPONSORS

AARP Maine

Bangor Savings Bank

Bard Coffee

Bixby Bars

Cabot Cheese

Casco Bay Ford

Central Distributors

Coffee By Design

Courtyard Marriott

Diversified Communications

East Brown Cow Management

Fatface

Frito Lay Northern New England

Harmon's Floral Company

Hood Eggnog

Hyatt Place Portland - Old Port

J.B. Brown & Sons

Live + Work in Maine

Machias Savings Bank

Maine Magazine

MaineHealth

MEMIC

MHR Management LLC

Nappi Distributors

National Distributors

Northland

Old Port Magazine

People's United Bank

Pine State Trading Co.

Portland Food Co-op

Portland Glass

Renewal By Andersen

South Portland Wine Co.

Stonewall Kitchen

Sue's Needhams

Sunsweet

SVN | The Urbanek Group

Top of the Old Port Parking

Trader Joe's

BOARD & STAFF

A “small but mighty” staff led by a dedicated volunteer Board

BOARD OF DIRECTORS

Kim Volk — Chair
Aurora Financial

Trish McLellan — Vice Chair
J.B. Brown & Sons

Erik Urbanek — Treasurer
SVN | The Urbanek Group

Anastasia Contos
Top of the Old Port Parking

Megan Doane
Portland Stage Company

Michael Erickson
Holiday Inn by the Bay

Philip C. Haughey
MHR Management

Denine Leeman
East Brown Cow Management

Sarah Martin
The Bar of Chocolate Café

Sue-Ellen McClain
McClain Marketing & Interactive

Mike McDonald
North River IV LLC

Greg Mitchell
City of Portland

David Packard
Frederick, Quinlan & Tupper LLC

Suzie Rephan
LeRoux Kitchen

Alen Saric
Hyatt Place Portland Old Port

Penelope St. Louis
MaineHealth

Peter Tousignant
Commercial Real Estate Finance Consultant

Robyn Violette
Fore Street Restaurant



From left: Taffy Eaton, Casey Gilbert, Amy Geren, and Adam MacDonald.

STAFF

Casey Gilbert
Executive Director

Amy Geren
Downtown Experience Liaison

Adam MacDonald
Marketing Coordinator

Taffy Eaton
Office Manager

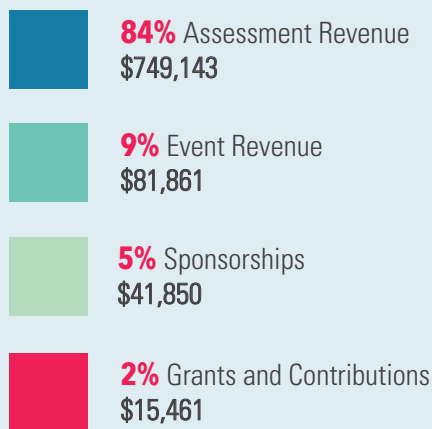
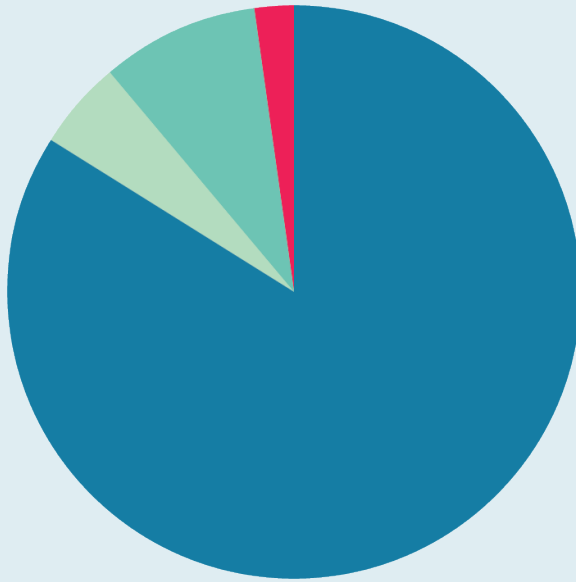
THANK YOU TO OUR VOLUNTEERS

Portland Downtown's work would not be possible without our amazing volunteers, who support our events and programs year-round. Thanks to their hard work and dedication, we're able to deepen our impact in the community – all while having fun!

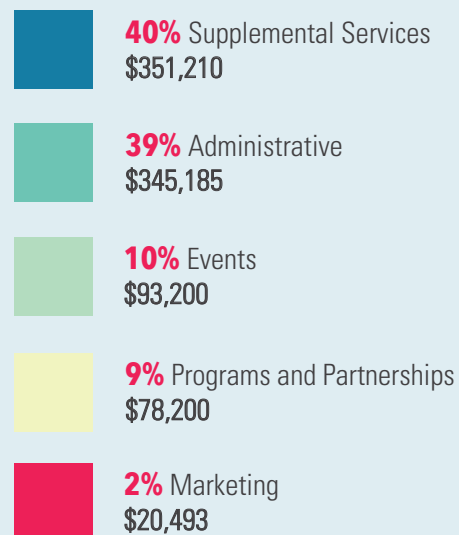
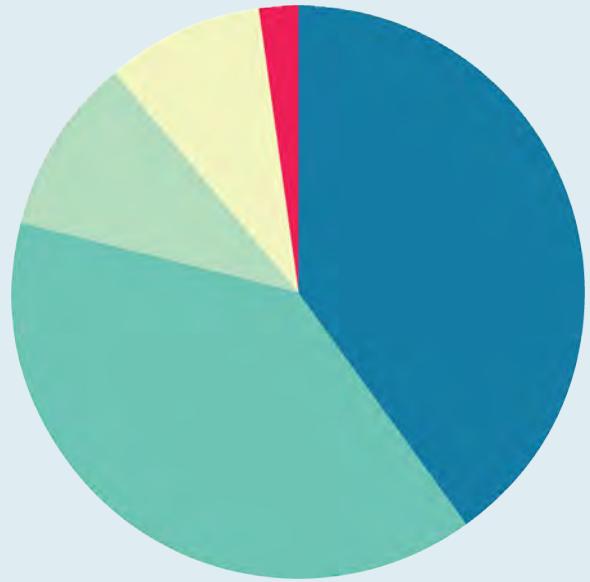
FINANCIALS

For Fiscal Year 2017 (July 1, 2016 – June 30, 2017)

INCOME: \$888,315



EXPENSES: \$888,288





Portland Downtown
549 Congress Street
Portland, ME 04101
P: 207.772.6828
F: 207.774.4640
portlandmaine.com

Photography by Corey Templeton and Sarah Beard Buckley





Christopher C. Branch, P.E.
Director of Public Works

26 Mar 18

TO: JON JENNINGS, City Manager, City of Portland

FROM: BILL PATNAUDE, Special Projects Manager, Dept of Public Works

SUBJECT: PORTLAND DOWNTOWN DISTRICT (PDD) COSTS

- On 9 March 18, employees of the City of Portland met with the Portland Downtown non-profit organization to discuss possible expansion of the PDD boundaries
- Discussion topics included: increased property values, a new mil rate, expansion of the physical boundaries, possibly increasing the PDD work force by 1 or 2 employees
- The City Manager was concerned about increasing services without proper compensation to the City; he indicated the current mil rate did not cover the actual costs of PDD because benefits, equipment, maintenance and fuel costs were not included
- The City has not included capital plan renewal costs in the analysis below
- The Director of Public Works directed this analysis to capture all of the costs associated with PDD currently and if an expansion takes place
- FY 19 PDD Budget: **\$363,628**
- FY 19 PDD Budget with 32.21% benefits added: **\$438,821**
- PDD Missed Costs: **\$14,502**
 - These are costs that aren't included in the budget but should be; they include shipping, actual cost for tools, color toner, Christmas light overtime, etc
- PDD Salt: **\$29,850**
- Vehicle Maintenance: **\$31,201**
- Fuel: **\$5,776**

The sum of the of the bolded costs above equals: \$520,150

This number represents the actual cost to operate PDD today without expansion or without additional workers. Since the City of Portland will receive only \$363,628 from the assessment, the City deficit is \$156,522 (only 69% of City's costs are paid for)

- Portland Downtown expressed interest in adding 1 or 2 new workers to the PDD crew. This comes at a cost of \$62,775/person (include benefits & gear)
- If the PDD boundaries are expanded and similar services are expected, an additional \$7,065 will be required to fund the Bobcats and crews to remove the sidewalk snow in the expanded area as well as an additional 50 tons of salt
- A proposed expansion with full services and 1 additional worker will cost \$589,990. With two workers, the cost is \$596,267.

MASTER AGREEMENT
BETWEEN THE CITY OF
PORTLAND AND
DOWNTOWN IMPROVEMENT DISTRICT,
INC.
D/b/a PORTLAND DOWNTOWN

AGREEMENT made by and between the **CITY OF PORTLAND**, a municipal corporation of the State of Maine, hereinafter referred to as the "**CITY**" and **DOWNTOWN IMPROVEMENT DISTRICT, INC., d/b/a PORTLAND DOWNTOWN**, a Maine non-profit corporation, having its office and place of business at Portland, Maine, hereinafter referred to as the "**CORPORATION**".

WHEREAS, the **CITY** has established a Downtown Improvement District; and

WHEREAS, the **CITY** desires to have certain services performed by the **CORPORATION**, as described in this Agreement, within the **CITY's** Downtown Improvement District (hereinafter referred to as the "**District**"; and

WHEREAS, the **CITY** desires to contract with the **CORPORATION** for the provision of certain services to be provided in the District;

NOW, THEREFORE, in consideration of the covenants herein contained, the parties hereto mutually agree as follows:

ARTICLE I. FINANCIAL CONSIDERATIONS

1. The **CITY** will levy development district assessments on property in the District, as authorized by the City Council and permitted by law. **CITY**-owned property, as well as property which is tax exempt under Maine law, shall not be assessed by the **CITY**.
2. For the period commencing July 1, 2017 and ending June 30, 2018 the City will pay the **CORPORATION** in monthly installments, to reflect the assessments collected by the City, less the **CITY**'s direct and indirect costs, such as, but not limited to, postage, publication, lien costs and costs of delinquent collection. Installment payments will be made on the 1st of each month beginning July 2017 through and including June 1, 2018.
3. The **CITY** may adjust such payments, after an advisory consultation with representatives of the **CORPORATION** either: (i) in order to equal the net assessments collected; or (ii) in the event of any challenge to the assessments which includes a request for a refund, to withhold such amounts as the Director of Finance may deem necessary to protect the City from any order or judgment requiring it to make a refund.

In addition to the foregoing, the **CITY** will pay in a lump sum, within thirty (30) days from the close of the fiscal year, any amount assessed in a prior year, but collected in a subsequent year. Said payment by **CITY** shall be in the amount of the net assessment collected as provided herein, less any amounts remaining to be reimbursed under a prior year Master Agreement or Supplemental Services Agreement with the **CITY**. **CITY** will provide the **CORPORATION** with written detail as to any deductions taken from payments under this paragraph.

4. Advancements made hereunder shall be reimbursed to the **CITY** from receipts from development district assessments, net of any of the costs referred to in Paragraph 2.
5. Notwithstanding the foregoing, **CORPORATION** agrees that it will neither encumber funds which it anticipates receiving from development district assessments nor incur

expenditures in anticipation of receipt of such funds except in accord with the line items in the budget attached hereto as Exhibit A, or any subsequent amendments thereto approved by the **CITY**.

6. The **CITY** and the **CORPORATION** have accepted the **CORPORATION's** budget in Exhibit A, covering the period beginning on July 1, 2017, and ending on June 30, 2018, with estimated District revenues from the assessments in the amount of \$764,922.
7. The parties agree that the acceptance of the budget by the **CITY** is for planning purposes only and does not obligate the **CITY** to pay the **CORPORATION** said amounts. **CORPORATION** specifically acknowledges the **CITY's** right to either terminate or reduce its payments as provided in Paragraph 2.
8. The **CORPORATION** will provide the Director of Finance with an annual certified financial statement in a form acceptable to him, including, but not limited to, a statement of its cash position. At a minimum, the statement shall list all income and expenses, and shall be provided to the Finance Director within six (6) months after the fiscal year ends.
9. The Director of Finance of the City of Portland will advise the **CORPORATION**, from month to month, of the amounts the **CITY** has collected from the assessments referred to herein, so that the **CORPORATION** can amend its budget to conform with the amount of money which may be available to it from the net proceeds of the development district assessments.
10. The **CITY** will maintain the level of "Basic Services" described in the memorandum which is attached hereto as Exhibit B.
11. The **CORPORATION** shall have reasonable access to the **CITY's** assessment collection records, and the **CITY** shall have reasonable access to the **CORPORATION's** books and records.

12. The Director of Finance shall determine the net amount collected by the City from development district assessments. In determining such amount, he shall deduct from the amounts so collected all costs (whether direct or indirect) incurred by the **CITY** both in establishing and also in administering the development district; all costs of assessments and collections; and, if the **CITY** should collect interest on delinquent assessments, such interest shall not be included in the "net amount collected".
13. The Director of Finance shall determine the "net amount collected from development district assessments" as well as the amount to be withheld by the **CITY** in the event of a challenge which includes a request for a refund. The **CORPORATION** may appeal his determination within fourteen (14) days to the **CITY** Manager whose decision will be final.

ARTICLE II. SERVICES

A. ORGANIZATION OF CORPORATION.

The **CORPORATION** will:

1. Provide staff and administrative services for supervision of the daily activities and public space management of the District.
2. Establish positions for administration and management of the program; recruit, hire, and pay and otherwise supervise the work force necessary to implement this charge.
3. Establish a corporate Board of Directors whose members fairly represent a cross section of taxpayers in the District.
4. Establish a mechanism for resolving any dispute to the kind and level of services which may arise between the **CORPORATION** and persons subject to development district assessments regarding the

kind and level of services provided by the **CORPORATION**.

5. Provide liaison between the **CITY**, the District, property owners, civic groups, interested persons, and other groups and individuals, as directed by the **CITY** Manager and necessary to insure the successful implementation of District services.

6. Maintain all minutes and records of proceedings as may be required.

B. SERVICES AUTHORIZED TO BE PROVIDED BY CORPORATION.

The **CORPORATION** is authorized to provide the following services to supplement the **CITY's** "Basic Services" as described in Exhibit B.

1. Decorate and beautify public places in the District.

2. Sponsor and promote public events to take place on or in public places in the District.

3. Advertise and promote non-profit, cultural, educational and commercial business activities in the District.

4. Maintain information and directional signing for the District in accordance with applicable City codes and ordinances.

5. Improve public relations, generating favorable publicity for, and enhancing economic growth in, the District.

6. Manage vending activities, kiosks and information booths.

7. Sweep and clean sidewalks in the District.

8. Clean and erase graffiti.

9. Maintain vegetation and greenery in the public areas.

10. Remove trash and litter.

11. Wash, maintain and relocate street furniture, trash cans, drinking fountains, street lanterns, telephones and undertake minor repairs to street furniture.

12. Remove snow.

13. Provide for security of public areas.

14. Carry out the downtown improvement program authorized and approved by the **CITY** Council as set forth in this Agreement.

C. AUTHORITY OF CORPORATION.

Nothing in this Agreement shall be construed to limit the **CORPORATION's** general powers, as set forth in the Maine Nonprofit Corporation Act, Title 13-B of the Maine Revised Statutes Annotated.

ARTICLE III. TERM OF AGREEMENT

This Agreement shall commence on July 1, 2017, and continue through, June 30, 2018.

ARTICLE IV. TERMINATION

This Agreement may be terminated by either party for good cause. Good cause shall be deemed to be found by the **CITY** at such time as the **CORPORATION's** performance under this Agreement has been determined in the exclusive judgment of the **CITY** Manager to be unsatisfactory which determination shall not be unreasonable.

If the **CORPORATION** should fail to perform any material covenant, obligation or agreement hereunder for a period of thirty (30) days after written notice from the **CITY** Manager specifying such failure, then, upon expiration of the thirty (30) day period, the **CITY** Manager may provide the **CORPORATION** with notice of his intention to terminate the Agreement as provided herein.

The **CORPORATION** shall have a ninety (90) day period, computed from the date of receipt of the notice of intent to terminate, within which to provide satisfactory service. In the event the **CITY** Manager should determine, at the expiration of the ninety (90) day period, that the **CORPORATION's** performance is still unsatisfactory and declare that the Agreement is terminated, the **CORPORATION** shall have the right to appeal his decision to the City Council.

The appeal to the **CITY** Council shall be filed with the **CITY** Manager within seven (7) business days from the date the **CORPORATION** receives the notice of termination.

The terms and conditions of this Agreement shall remain in full force and effect and binding on both parties until the **CITY** Council has acted on the appeal.

The **CORPORATION** shall be deemed to have good cause to terminate this Agreement if (i) the **CITY**, pursuant to the provisions of Article I, should reduce its anticipated payments by more than 20% of the amount it would otherwise have paid during the periods from July 1, 2017 to December 31, 2017, and January 1, 2018 to June 30, 2018; (ii) if the **CITY** should be more than 30 days in arrears in any payment due hereunder; or (iii) the **CITY** should fail to maintain "Basic Services", as that phrase is defined herein, in a material and substantial way.

In the event the **CORPORATION** should have "good cause" to terminate this Agreement, its relief shall be limited solely to termination of this Agreement, and it shall not be entitled to damages of any kind nor to equitable relief.

Nothing herein shall be construed as giving the **CORPORATION** the right to perform the work contemplated under this Agreement beyond the time when the **CORPORATION's** services become unsatisfactory as determined by the **CITY** Manager, following the ninety (90) day notice period, or, in the event of an appeal, beyond the time the **CITY** Council has affirmed the **CITY** Manager's decision. In case the **CORPORATION** should be discharged before all the services contemplated hereunder have been completed, or the services for any reason should be stopped, either because of the expiration of the term hereof or because of the inability of the **CORPORATION** to fulfill its obligations under this Agreement,

the **CORPORATION** shall be reimbursed for all services satisfactorily performed to the date of termination in accordance with Article II hereof. After notice of termination and completion of the appeal process, the **CORPORATION** shall:

- A. With respect to existing activities, take only such actions as the **CITY** Manager shall direct;
- B. Assign to the **CITY** in the manner, at the times and only to the extent the **CITY**, acting by and through its **CITY** Manager, may direct it to do so, all the rights, title and interest of the **CORPORATION** in and to all existing orders and agreements.
- C. To the extent rights, title and interests of the **CORPORATION** in and to existing orders and agreements may be assigned to the **CITY** and accepted by it; obligations incurred on or after such assignment will be assumed by the **CITY**. Otherwise, the **CORPORATION** shall settle all outstanding liabilities and all claims arising out of any terminated orders or agreements.
- D. Deliver to the **CITY**, in the manner, at the times and to the extent directed by the **CITY** Manager, all documents and data produced by the **CORPORATION** as part of or in connection with the work.

ARTICLE V. ASSIGNMENT

The **CORPORATION** covenants and agrees that it will neither assign nor transfer any rights hereunder, either in whole or in part, without first obtaining the prior written consent of the **CITY**.

ARTICLE VI. AREA COVERED

The services will be provided by the **CORPORATION** in the area designated by the **CITY** Council as the Downtown Improvement District of the **CITY** (hereinafter the "District"). A description and map thereof are attached as Exhibits C and D respectively and incorporated herein.

ARTICLE VII. STANDARD OF PERFORMANCE

All services performed under this Agreement either by or on behalf of the **CORPORATION** shall be performed in a good, workmanlike fashion to the reasonable satisfaction of the **CITY** Manager. All Basic Services performed by or on behalf of the City pursuant to Exhibit B shall be performed in a good, workmanlike fashion to the reasonable satisfaction of the Portland Downtown Board of Directors.

ARTICLE VIII. MANAGEMENT OF PERFORMANCE

The **CITY's** Director of Public Works and/or designee and the **CORPORATION'S** Executive Director and/or designee agree to meet and communicate on a monthly basis using a standard meeting agenda format to address regular topic reviews, including but not limited to quality control in service delivery, updated information on service activities, programs and projects. These services are detailed in this Agreement, its Exhibits, and also in the Supplemental Services Agreement executed contemporaneously with this Master Agreement - and its Exhibit(s).

ARTICLE IX. COMPLIANCE WITH LAW

The **CORPORATION** will comply with all applicable provisions of Federal, State, and local law, including, but not limited to, the Civil Rights Act of 1964, in its performance under this Agreement. The **CORPORATION** shall include a similar provision in each of its subcontracts.

ARTICLE X. INDEMNIFICATION

The **CORPORATION** shall, at its own cost and expense, defend, indemnify, and hold harmless the **CITY**, its officers, agents, and employees, from and against the following:

- (a) to the fullest extent permitted by law, the **CORPORATION** shall indemnify and hold harmless the **CITY**, its officers and employees, from and against all claims, damages, losses, and expenses, just or unjust, including but not limited to costs of defense, including attorney's fees, arising out of or resulting from the performance of this Agreement,

provided that any such claims, damage, loss or expense is: (1) attributable to bodily injury, sickness, disease, or death, or to injury to or destruction of tangible property, including the loss or use thereof; and (2) is caused in whole or in part by any negligent act or omission of the **CORPORATION**, anyone directly or indirectly employed by it, or anyone for whose act it may be liable;

(b) all claims and liens of the **CORPORATION's** consultants, subcontractors, and their laborers, mechanics, materialmen, and/or suppliers.

Such obligation shall not be construed either to negate or abridge any other obligation of indemnification, and shall not be limited by any provision for insurance contained in this Agreement.

ARTICLE XI. INSURANCE

Neither the **CORPORATION** nor any of its subcontractors shall commence work under this Agreement until they have provided the insurance coverage required by this Agreement and such coverage has been approved by the **CITY**.

Prior to the execution of this Agreement, the **CORPORATION** will procure and maintain occurrence-based Automobile Liability Insurance and Commercial General Liability Insurance coverage in amounts of not less than Four Hundred Thousand Dollars (\$400,000.00) per occurrence for bodily injury, death and property damage, naming the **CITY** as an additional insured thereon, and also Workers' Compensation Insurance coverage to the extent required by law. With respect to the Automobile and Commercial General Liability Insurance, the **CONTRACTOR** shall name the **CITY** as an additional insured for coverage only in those areas where government immunity has been expressly waived by 14 M.R.S. A. § 8104-A, as limited by § 8104-B, and § 8111. This provision shall not be deemed a waiver of any defenses, immunities or limitations of liability or damages available to the **CITY** under the Maine Tort Claims Act, other Maine statutory law, judicial precedent, common law, or any other defenses, immunities or limitations of liability available to the **CITY**. Prior to execution of this Agreement, the **CORPORATION** shall furnish the **CITY** and thereafter maintain certificates evidencing all such coverages, which certificates shall guarantee thirty (30) days' notice to the **CITY** of termination

of insurance from the insurance provider or agent. CORPORATION shall also provide a copy of any endorsement naming the CITY as additional insured. A certificate that merely has a box checked under "Addl Insr," or the like, or that merely states the City of Portland is named as an Additional Insured, will not be acceptable. The Workers' Compensation insurance shall include an endorsement waiving all rights of subrogation against the City of Portland, its officers or employees. Upon CITY'S request, CONTRACTOR shall provide CITY with a complete copy of any of the above-referenced policies. CONTRACTOR shall be responsible for any and all deductibles and/or self-insured retentions.

ARTICLE XII. INDEPENDENT CONTRACTOR

The CORPORATION either has or will secure, at its own expense, all personnel, materials, and equipment required to perform its obligation under this Agreement. Its personnel shall neither include any employee of the CITY nor shall such personnel be deemed to have any contractual relationship with the CITY by virtue of this Agreement. This Agreement does not prohibit either the CORPORATION or the CITY from entering into any contractual relationship. The CORPORATION, agreeing expressly that its status is that of an independent contractor, further, agrees that no such personnel shall represent or hold himself or herself out to be an officer or employee of the CITY either by reason of this Agreement or by reason of his/her employment by the CORPORATION or its subcontractors.

ARTICLE XIII. SUBCONTRACTS

The CORPORATION may, after thirty (30) days' notice in advance to the CITY Manager of its intention to do so, and with his approval, which shall not be unreasonably withheld, subcontract with third parties for the provision of part or all of the public services, including, but not limited to, security services, trash and litter removal, and snow removal, under this Agreement. The CORPORATION shall provide the CITY with copies of any third party contracts and with any insurance certificates required under this Agreement.

(Signature page follows.)

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of this 30th day of June, 2017.

WITNESS

CITY OF PORTLAND

Sonia Bear

By:

J.P. Jennings

Jon P. Jennings
Its City Manager

WITNESS

DOWNTOWN IMPROVEMENT DISTRICT, INC.
d/b/a PORTLAND DOWNTOWN

Amel Bakar

By:

Kim Volk

Kim Volk
Its Board Chairman

Approved as to Form: BWC (Corporation Counsel)

Approved as to Funds: _____ (Finance Department)

PORTLAND DOWNTOWN DRAFT BUDGET FY17-18

Income

ASSESSMENT INCOME	\$	764,922
EVENT INCOME		
LIGHT UP YOUR HOLIDAYS		
TREE LIGHTING SPONSORSHIPS	\$	10,000
WINDOW DISPLAY CONTEST	\$	1,000
HORSE + WAGON RIDE SPONSORSHIPS	\$	8,000
MERRY MADNESS TICKET SALES	\$	15,000
MERRY MADNESS SPONSORSHIP	\$	7,500
Total LIGHT UP YOUR HOLIDAYS	\$	41,500
POLICE AWARDS BANQUET	\$	5,000
DOWNTOWN WORKER APPRECIATION DAY	\$	2,000
SUMMER KICK OFF WEEKEND		
SQUARE HOP SPONSORSHIP	\$	2,000
OPF SPONSORSHIPS	\$	5,000
OPF INCOME	\$	60,000
Total SUMMER KICK OFF WEEKEND	\$	65,000
Total EVENT INCOME	\$	113,500
MARKETING/ADVERTISING INCOME (PPH Contract)	\$	5,000
GRANT INCOME	\$	5,000
CONTRIBUTIONS INCOME	\$	1,000
P&W INCOME	\$	1,000
Total Income	\$	889,422

Expense

SUPPLEMENTAL SERVICES CONTRACT	\$	358,760
EMPLOYEE COSTS		
SALARIES AND WAGES	\$	202,660
BONUS & INCENTIVES	\$	8,000
HEALTH & DENTAL	\$	25,000
LIFE & DISABILITY INSURANCE	\$	3,300
PAYROLL PROCESSING FEE	\$	1,000
PAYROLL TAX EXPENSE	\$	16,000
EMPLOYEE PARKING & BUS	\$	4,800
SIMPLE PLAN	\$	3,500
Total EMPLOYEE COSTS	\$	264,260
PROGRAMS & PARTNERSHIPS		
WINTER LIGHTS/PANDORA LACASSE	\$	41,500
TOURISM INFORMATION/VIB	\$	10,000
POLICE CADET PROGRAM EXPENSE	\$	20,000
LEARNING WORKS	\$	12,000
HOMETEAM	\$	5,000
Total PROGRAMS & PARTNERSHIPS	\$	88,500
RENT & UTILITIES		
RENT	\$	19,500
CAM CHARGES	\$	9,900
TAXES- PERSONAL PROPERTY	\$	900
ELECTRIC	\$	1,600
GAS	\$	1,500
TELEPHONE & INTERNET	\$	3,500
Total RENT & UTILITIES	\$	36,900

OPERATIONS

BANK SERVICE CHARGES	\$	100
CLEANING	\$	3,500
COPIER	\$	2,500
IT SUPPORT	\$	800
DUES AND SUBS	\$	3,500
EQUIPMENT EXPENSE	\$	500
POSTAGE	\$	4,000
SUPPLIES	\$	3,500
WEBSITE HOSTING + DEVELOPMENT	\$	1,600

Total OPERATIONS	\$	20,000
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MARKETING

GENERAL MARKETING	\$	15,000
SPONSORSHIPS/PARTNERSHIPS	\$	4,000

Total MARKETING	\$	19,000
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INSURANCE

DIRECTORS & OFFICERS	\$	600
GENERAL/EVENTS/LIQUOR	\$	7,900
WORKERS COMPENSATION	\$	1,100

Total INSURANCE	\$	9,600
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PROFESSIONAL FEES

ACCOUNTING	\$	5,000
COMPUTERS	-	
LEGAL	\$	1,000

Total PROFESSIONAL FEES	\$	6,000
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ORGANIZATIONAL ACTIVITIES

ANNUAL STAKEHOLDER + VOLUNTEER APPRECIATION	\$	1,750
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BOARD/COMMITTEE MEETINGS	\$	1,500
CONFERENCES/PROF DEV	\$	6,000
Total ORGANIZATIONAL ACTIVITIES	\$	<u>9,250</u>
EVENTS		
LIGHT UP YOUR HOLIDAYS		
LUYH GENERAL MARKETING	\$	1,200
TREE LIGHTING: MARKETING	\$	5,000
TREE LIGHTING: PERFORMERS	\$	4,000
TREE LIGHTING: SECURITY	\$	1,200
TREE LIGHTING: STAGE	\$	2,000
TREE LIGHTING EVENT MANAGEMENT	\$	1,000
RETAIL EVENTS	\$	1,000
WAGON RIDES	\$	7,200
MERRY MADNESS		
MARKETING	\$	2,500
EVENT	\$	13,000
EVENT MANAGEMENT	\$	750
TOY FUND DONATION	\$	1,250
Total LIGHT UP YOUR HOLIDAYS	\$	<u>36,900</u>
POLICE AWARDS BREAKFAST	\$	4,500
DOWNTOWN WORKER APPRECIATION DAY	\$	1,800
SUMMER KICK OFF WEEKEND		
SQUARE HOP ENTERTAINMENT	\$	2,000
SQUARE HOP MARKETING	\$	1,000
OPF MARKETING	\$	5,000
OPF PERMITS	\$	10,000
OPF SECURITY	\$	3,000

OPF ELECTRICIAN	\$	7,000
OPF EVENTS MANAGER	\$	5,000
OPF MISC (golf carts, etc)	\$	2,000
Total SUMMER KICK OFF WEEKEND	\$	32,000
TOTAL EVENTS	\$	75,200
PARK AND WORK	\$	1,000
TOTAL EXPENSE	\$	888,470
NET INCOME (LOSS)	\$	952

EXHIBIT B TO MASTER AGREEMENT
(BASELINE SERVICES)

**MEMORANDUM RELATED TO THE
PROVISION OF CERTAIN SERVICES
BY THE CITY OF PORTLAND**

(July 1, 2017 - June 30, 2018)

This Memorandum relating to the provision of certain services attempts to define the baseline of City services agreed to be provided by the City to the area defined and designated as the Downtown Improvement District as passed by the City Council on March 16, 1992 (Council Order #306, as amended on February 22, 1995, by Council Order #185). This Memorandum is not binding upon the current City Council or any future City Council, but rather is a definition of the City's intent and good faith to provide services to the Downtown Improvement District zone.

It is generally understood that the City shall not reduce any of these usual and normal baseline services, thus requiring the same services to be provided by the Downtown Improvement District, Inc. (d/b/a Portland Downtown (PD) or its successors, unless these reductions are part of an overall reduction of City services provided by various departments to the City as a whole.

MAINTENANCE SERVICES.

Whereas it is the intention of any downtown improvement district maintenance program to complement existing City services currently provided with a supplementary program of cleaning and/or maintenance, the following information shall comprise the baseline of City services to be provided at City expense. Unless otherwise noted, services to be provided by the City shall apply only to the area(s) considered part of the public way.

1) **Horticultural Program.**

In all public areas within the downtown improvement district zone, the City's Parks and Recreation Department will maintain and improve the condition of all flower urns and other flowerbeds, trees, tree wells, bushes, plantings and other like horticultural amenities. Such activity shall include the initial planting, timely and appropriate maintenance,

preventative and otherwise, and expeditious replacement of any damaged, destroyed or diseased horticultural products, including grass, flowers, and trees. Specific areas of attention will include Longfellow Square, Congress Square, Monument Square, Tommy's Park, Post Office Park, Boothby Square, and any other public park, square or space which may be developed in the future.

2) Green Space Maintenance.

The City shall execute a green space maintenance program including mowing of all public grassed areas within the District.

3) Downtown Blitz.

Each year the City shall undertake a dedicated effort to repair, repaint, replace and correct any defects, deficiencies or problems in the district. Items of focus shall include light and utility poles, sidewalks, curbstones, trashcans, benches, signs, crosswalk markings, traffic signals, tree wells, planters, benches, trees, kiosks, shelters, bollards, and any other amenity that is now or at some point in the future may be installed. This program will be undertaken as early as possible each spring and conclude as rapidly as possible. Performance of some activities, i.e. painting, will take place annually as conditions permit. Major capital activity or the reconstruction and/or repair of significant infrastructure (street paving, sewer work, etc.) would not be considered part of this blitz program.

4) Sidewalk Repair.

To the extent it is funded, the City will undertake an on-going sidewalk repair program to re-grout existing sidewalks and replace bituminous sidewalk repairs with permanent repairs.

5) Street Sweeping.

All streets or parts thereof included in the downtown improvement district zone will be swept from curb line to curb line once per week.

6) Trash Removal.

Daily and when necessary emptying of all public trash receptacles in the downtown improvement district zone and disposal of resulting waste.

7) Holiday Decorations.

Installation and removal of downtown Holiday decorations throughout the District to include Christmas trees at Monument Square and City Hall Plaza, string lights on light poles and common area trees such as Tommy's Park, and banners as agreed by the City and PDD, and provide for electrical energy related costs.

8) Snow Plowing.

The City will plow and remove snow as necessary from all streets and parts thereof in the downtown improvement district zone.

9) Streetscape Amenity Maintenance.

The City will repair and correct any defects, deficiencies or problems in the district as necessary. Items of focus include light and utility poles, sidewalks, curbstones, trashcans, signs, crosswalk markings, traffic signals, tree wells, planters, benches, trees, kiosks, shelters, bollards, and any other amenity that are now or at some point in the future may be installed. All repairs, etc. will take place within a reasonable time after notice of need.

10) Lighting.

Maintenance and replacement of all street lights and traffic signals and payment for necessary electrical energy.

11) Graffiti removal on public property.

12) Prioritization

PD shall have the opportunity to participate with City staff from the Department of Public Works in the prioritization of all proposed capital improvement projects within the District including, but not limited to, tree well reconstruction and sidewalk repairs. PD officials recognize that City staff also work closely with the City Manager's office and the City Council for project priorities.

POLICE SERVICES.

- 1) A minimum of four uniformed patrol officers will intersect all or part of the downtown improvement district area. The actual number of officers will vary depending upon time of day and day of week. During periods when calls for service are typically at their peak, the number of officers assigned will increase significantly, for example during weekend evenings and the summer months. This increase will include foot and bicycle patrols. Officers will be supported with additional personnel (supervisors, detectives, evidence technicians) as necessary.
- 2) As long as the Senior Lead Officer Program is in effect, at least one Senior Lead Officer will be assigned to the Downtown Improvement District area.
- 3) From the Friday following Thanksgiving to New Year's Day, patrol efforts will be supplemented by use of a foot patrol. The number of officers and hours of the assignment is dependent upon staffing levels. Every effort will be made to assign two officers during those hours that retail shops are open.

OTHER MUNICIPAL SERVICES.

Whereas it is the intention of any downtown improvement district program to complement existing City services currently provided by departments or divisions, other than those described above, with supplemental services, the following information shall comprise the baseline of other City services to be provided at City expense.

- 1) Coordination of the use of downtown's public spaces within the District.
- 2) Coordination and staffing City services required for events occurring in downtown Portland.
- 3) As previously existing events, the City will provide necessary services to support the annual Tree Lighting Ceremony and the annual one-day Old Port Festival within the boundaries established by City Council order #168-21/13; to wit: the area bordered by Congress, Pearl, Commercial, Center, Union and Temple Streets and including both sidewalks of Commercial Street with no costs charged to the PDD for these events.

Description of Portland's Downtown District

Beginning at Longfellow Square, at the southwesterly corner of Congress Street and State Street, easterly along Congress Street to High Street;

Thence northwesterly along High Street to Deering Street;

Thence along the easterly side of High Street to Cumberland Avenue;

Thence along the southerly side of Cumberland Avenue, beginning at High Street, to the Franklin Street Arterial;

Thence along the westerly side of the Franklin Street Arterial to Congress Street;
and

Thence along the westerly side of Congress Street to Myrtle Street;

Thence along the westerly side of Market Street to the southerly side of Newbury Street;

Thence easterly along Newbury Street to the westerly side of the Franklin Street Arterial;

Thence along the westerly side of the Franklin Street Arterial to the southerly side of Commercial Street; thence along Commercial Street to the easterly side of Cross Street;

Thence along the northerly side of Commercial Street to Maple Street;

Thence along the easterly side of Maple Street from Commercial Street to the southerly side of Danforth Street;

Thence along the southerly side of Danforth Street in an easterly direction to York Street;

Thence northeasterly to the intersection of Center Street, York Street, and Pleasant Street;

Thence westerly along Pleasant Street from its intersection with Center Street to a passage way, situated at number 15 Pleasant Street according to the street numbering plan as shown on Chart 38, Block E, Lot 23 of the Assessor's Maps on file at Portland City Hall; and

Thence along the easterly side of South Street from number 13 South Street according to the street numbering plan as shown on Chart 38, Block E, Lot 10 of the Assessor's Maps on file at Portland City Hall, to the northerly side of Spring Street;

Thence along the northerly side of Spring Street in a westerly direction to Oak Street;

Thence along the westerly side of Oak Street to its intersection with Pleasant Street;

Thence along Pleasant Street in a westerly direction to the easterly side of High Street; and

Thence along the northerly side of High Street to its intersection with Congress Street.



Downtown District

CITY of PORTLAND, MAINE

June, 2015



SUPPLEMENTAL SERVICES AGREEMENT BETWEEN
DOWNTOWN IMPROVEMENT DISTRICT, INC. d/b/a
PORTLAND DOWNTOWN

AND

CITY OF PORTLAND

AGREEMENT made this 30th day of June, 2017, by and between the City of Portland, a municipal corporation duly organized under the laws of the State of Maine, with an address of 389 Congress Street, Portland, Maine 04101 (hereinafter the "**City**") and Downtown Improvement District, Inc., d/b/a Portland Downtown, a Maine non-profit corporation, having its office and place of business at 549 Congress Street, Portland, Maine 04101 (hereinafter the "**PD**").

W.I.T.N.E.S.S.E.T.H.

WHEREAS, the **City** and **PD** entered into a Master Agreement of even date establishing mutual rights and responsibilities for the provision of services in the Downtown Improvement District (hereinafter the "**District**"); and

WHEREAS, said Master Agreement established the Baseline Services to be provided by **City** in the District; and

WHEREAS, **PD** wishes to contract with the **City** to have the **City** provide, on a flexible basis depending upon funds available, Supplemental Maintenance Services in addition to those in the Master Agreement;

NOW THEREFORE, the parties do hereby agree as follows:

1. Supplemental Services: The **City** shall provide the following Personnel and Services (hereinafter the "Supplemental Services") in the District in addition to the Baseline Services provided in the Master Agreement:

1.1. Personnel:

One PD Steward		
One Public Services Supervisor	Days	52 Weeks
Three Maintenance Worker	Days	52 Weeks
Two Laborers	Days	Seasonal

- 1.2. Persons providing Supplemental Services hereunder shall be assigned by the **City** after providing reasonable opportunity to **PD** for requests for service. Such persons are not required to be employees of the **City**. Such persons shall not, however, be considered to be employees of **PD** and **PD** is not intended, nor shall it be deemed to be, a joint employer with **City**. As between the **City** and **PD**, **City** shall be responsible for all aspects of employment for all persons supplied by **City** pursuant to this Agreement, including compensation, liability and workers compensation coverage, employment taxes and any applicable fees.

1.3 Services to be provided are:

- *Transportation and set-up of materials and equipment for planned special events activities of **PD** (with proper notification to coordinator) for a minimum of five events per fiscal year.
- *Litter patrol, collection and disposal on streets, sidewalks, tree wells and public areas within the District.
- *Graffiti removal from City property within 5 days of notification.
- *Removal of posters (at a minimum of monthly).

- *Check Condition, catalogue, and if necessary, paint or clean all public furniture and fixtures twice a year, at minimum. Furniture and fixtures shall include (but not be limited to) the following items: benches, trash/recycling receptacles, light pole bases, planters.
- *Sidewalks will be swept on a daily basis, weather and season permitting.
- *Cleaning, weeding, and maintenance of tree wells at a minimum of once per month.
- *Weed control in support of other city departments performing 'basic services'
- *Snow clearance at crosswalks and from sidewalks during curb to curb snow removal
- *Installation of Holiday decoration in the District as agreed with PD, in addition to those described in the Baseline Services provided in the Master Agreement, including electrical energy costs
- *Maintenance and cleaning of Visitor's Booth and (In) Tommy's Park at least once per month during season (May-October)
- *Clean and maintain the bathrooms, located in the Fore Street Garage and Spring Street Garage buildings, when the bathrooms are open to the public, cleaning to occur no later than 10am on days the bathrooms are open to the public.

1.3.1. **PD Sidewalk Snow Plowing Program.** All property owners in the District assessment area are responsible for maintaining their sidewalks in the winter pursuant to Portland City Code §§25-173(C) and 25-174(C), including snow removal from their property line to the street gutter and ice control.

1.3.2. Following a snow storm, the **City** will provide a clear walkway no less than the width of a Holder's capability. To the extent reasonable, the **City** will clear the sidewalk area but it is not the intent of the parties that the **City** will clear the snow from the full width of the sidewalk area. The City will provide ice control to the extent possible. If weather conditions

are so severe that the area cannot be plowed due to equipment capability, the **City**, in its discretion, may choose to delay, clearing of the sidewalks, but must complete the work within 24 hours of the storm being complete.

1.3.3. Management of Supplemental Services. The City's Public Works Director and/or Designee and PD's Executive Director and/or Designee (Downtown Experience Liaison) agree to meet and communicate on a monthly basis with meeting agendas to ensure quality control in service delivery is meeting expectations; providing updated information on service activities, programs and projects. The Public Works Department will provide a staff contact to PD for direct communications, which is identified as the Districting Supervisor and PD Supervisor. A point of contact for PD officials is the PD Supervisor and District Coordinator. Conversely, Department of Public Works looks to the PD Executive Director or designee as the City's point of contact on all issues involving PD matters. A complete work plan and list of Services provided under this FY2018 agreement is provided in Exhibit A hereto.

2. Term: The term of this Agreement is from July 1, 2017 through June 30, 2018.

3. Budget and Payment: In consideration for these Supplemental Services, **PD** agrees to pay the **City**, in equal monthly installments, for all Supplemental Services provided hereunder the total sum of \$358,761 for FY2018. The **City** shall bill and **PD** shall pay the **City** beginning July 1, 2017, a monthly payment of \$29,897.

3.1. In the event **PD** requests services from **City** in addition to those included herein, **City** shall have the option, in its sole discretion to provide such services, with payment to be made by **PD** for any such services on a Time and Materials basis, or such other basis as the parties may

agree in writing. "Time" as used herein shall mean all of the **City's** employee costs, i.e. hourly wages or salary. "Materials" as used herein shall mean the actual cost to the **City** of equipment, materials and/or supplies provided or used, with no additional markup.

4. Modifications: It is understood and agreed by the parties that **City** has adopted an expenditure budget which includes the cost of these Supplemental Services and has adopted a revenue budget which provides for the reimbursement of such costs by **PD** as provided hereunder. In the event that either **PD** or the **City** anticipates that there will be insufficient revenues to pay for such Supplemental Services, said party will notify the other party of the anticipated shortfall, and the parties agree to meet promptly and confer to modify the level of Supplemental Services which the **City** is able to provide. It shall be the responsibility of **PD** to notify **City** as soon as reasonably possible if such Supplemental Services need to be modified or adjusted for anticipated revenue shortfalls or modifications. In the event of a revenue shortfall, the **City** will have no obligation to provide Services in excess of **PD** funds available to reimburse **City**; however, **City** will have the right, but not the obligation, to continue to provide Supplemental Services to the extent provided in the **City** budget even in the event of a revenue shortfall. The parties agree to memorialize in writing any changes in the monthly payments due under Section 3 above.

- 4.1. Either party may terminate or modify this Agreement in the event of a budget shortfall upon no less than Sixty (60) days prior written notice to the other party.
- 4.2. In the event Supplemental Services are terminated for any reason by either party, it shall be in **City's** discretion as to whether it will continue or resume providing such Supplemental Services.
- 4.3. **PD** agrees to give the City Manager or the Manager's designee advance written notice of any formal meeting of its Directors or Officers at which modification of the current year

Supplemental Services budget is to be discussed or considered, and to permit the attendance of **City** representative at such meeting. **City** and **PD** agree to provide copies of draft budgets for the upcoming fiscal year reasonably in advance of any final decision by **PD** or the **City** as to said budget, and the parties agree to meet and confer in regard to such budgets.

5. **City**'s representative in regard to provision of Supplemental Services hereunder is the City Manager or the Manager's designee.

IN WITNESS WHEREOF, the **City** and **PD** have signed this Agreement through their authorized representatives as of the day and date above written.

Witness:

City of Portland



By:



Jon P. Jennings
Its City Manager

Witness:

Downtown Improvement District
d/b/a Portland Downtown



By:



Kim Volk
Its Board Chair

Approved as to Form:



(Corporation Counsel)

Approved as to Funds:

(Finance Department)

EXHIBIT A
to Supplemental Services Agreement
**(Supplemental Services Work Plan and Event
Support for FY2018)**

**MEMORANDUM RELATED TO THE
SUPPLEMENTAL SERVICES AGREEMENT (SSA) BETWEEN
THE DOWNTOWN IMPROVEMENT DISTRICT dba
PORTLAND'S DOWNTOWN DISTRICT (PD)
AND
THE CITY OF PORTLAND (City)**

(July 1, 2017 - June 30, 2018)

This memorandum is a good faith attempt to define certain services, programs and events, and to achieve an improved level of satisfaction for both the **City** and **PD**. It is generally understood that the City's Baseline Services, as articulated in Exhibit B of the Master Agreement, do not overlap or replace the services and programs incorporated in the SSA.

Also, listed are the specific special events produced by **PD** for the benefit of the **City** and its property owners, residents, businesses and visitors, during the contract period.

The ongoing relationship between **PD** and the **City** has evolved, along with the needs and expectations of both parties. The goal of this document is to improve coordination, establish priorities, clarify services and responsibilities, and list events covered under the terms and conditions of the SSA. The result will be to produce a more proactive, performance-based approach to the maintenance, cleanliness and overall attractiveness of downtown Portland.

1. FY 2018 City Personnel Work Plan

The City personnel assigned to perform services under the Supplemental Services Agreement are expressed in the FY2018 Portland Public Works Budget detail. For the current period of July 1, 2017 through June 30, 2018 these personnel are:

1. (1) Public Works Supervisor
2. (1) PD Steward
3. (3) Three Maintenance Workers
4. (2) Seasonal Laborers

Staffing levels may change on an occasion to account for employee leave coverage, emergencies or other unforeseen circumstances. However the City of Portland, Department of Public Works commits to continue to provide the general list of services provided by these personnel under the SSA.

- 1.1 The general list of services provided by these personnel is identified within the SSA under item 1.3. These shall not overlap services provided within Baseline Services (Exhibit B to Master Agreement).
- 1.2 The Public Works Supervisor shall inspect the entirety of **PD at least once** every two weeks. During this inspection particular attention shall be focused on, but not limited to, the overall cleanliness and maintenance of the sidewalks, streets, trash containers, graffiti removal, open spaces, furniture and fixtures, lights, signage, the visitor kiosk and public restrooms. The status of projects or work orders in process should be continually updated. The results of each inspection shall be logged and documented; a monthly report will be presented every month.

- 1.3 The Public Works Supervisor shall direct the maintenance personnel on their daily responsibilities by producing a weekly schedule highlighting project activities and goals. The Supervisor will participate and assist the team in achieving project activities, as needed.
- 1.4 Horticultural and landscaping duties shall be in support of city personnel and departments assigned to these tasks. PD dedicated personnel should assist (for instance with weed control and seeding) on an as needed basis, as time and normally assigned duties allow.
- 1.5 Sidewalk plowing and snow removal at intersections should be accomplished as soon as is reasonably possible during and following a snow event. If a yellow ban is called, sidewalk snow removal, as indicated in sections 1.3.1 and 1.3.2 of the SSA, should be completed within the same timeframe as city personnel and contracted partners remove snow from the District's streets and parking areas. The Department of Public Works will organize an annual winter briefing with downtown contract partners that remove snow on sidewalks and plazas to review best practices regarding coordinating work activity. This meeting will typically occur in late fall/early winter.
- 1.6 "Quick response" repairs, such as missing bricks, landscaping damage or graffiti removal shall be performed by **PD** personnel, as soon as possible. **PD** and **City** will jointly approve each quick response, as needed.
- 1.7 **PD** and **City** will prioritize larger projects within the District generally

included in baseline services or CIP, and managed by other **City** teams or departments. These include, but are not limited to, major sidewalk repairs, tree well rehabilitation, landscape installations and other reconstruction projects. These District projects will be prioritized with input from **PD**, and may include **PD** personnel in their execution. Progress and status shall be monitored by the **PD** supervisor, and updated as part of the monthly reporting.

- 1.8 **PD** will monitor performance of City teams through specific PD access to "See, Click and Fix" software.
- 1.9 **PD** dedicated personnel will wear approved uniforms and work clothes at all times when on duty. **City** and **PD** agree to work jointly on uniform decisions, including recommendations on an alternative uniform for PD personnel.

2. FY2018 PD Event Support Plan

PD and the **City** recognize the value that well executed events bring to the vitality and economic development of the downtown. To that end, **PD** agrees to follow the **City's** established permitting process and with the exception of the events as outlined in Exhibit B, Baseline Services, agrees to reimburse the City for actual expenses, as agreed to by both parties, required to support these events.

In FY2018, **PD** is planning major events that require a level of support by **City** personnel.

PD plans to incorporate recycling at all produced events, with support of the **City** staff, volunteers and supplied receptacles.

- 2.1 The Old Port Festival (OPF) - The OPF will operate June 10, 2018.

Events will require closure of streets generally in the Old Port area.

- 2.2 Light Up Your Holiday Celebration (LUYH) - This annual roster of events around the Christmas holidays include a LUYH, the Christmas tree lighting ceremony on the Friday after Thanksgiving, which requires set up and some street closures, along with minor transit re-routing around Monument Square. Horse-drawn carriage rides in the downtown and the merchant event called Merry Madness generally requires no specific city personnel support.
- 2.3 Downtown Workers Appreciation Day - Generally held in early May to recognize the employees of businesses and government offices located within the downtown. **City** and **PD** provide set up and management of 3 stations located at the Portland Museum of Art, Monument Square and Tommy's Park.
- 2.5 Seasonal lights by Pandora - Lights are installed around the time that Day Light Savings Time ends in the late fall, and de-installed around the time that Day Light Savings Time begins again in the early spring. **PD** personnel provide some installation support.